

### Localization Proposal Submission (LPS)

This form supports the IMBC’s mission to facilitate investment and promote the localization of manufacturing in Kazakhstan. The Localization Proposal Submission (LPS) is designed to collect essential information from companies interested in supplying goods of local origin to Oil & Gas Operators.

The LPS is a non-binding, preliminary information-gathering tool. It does not represent a prequalification, commercial offer, or formal commitment from either party. Its primary purpose is to assess the company’s localization readiness, its potential contribution to Kazakhstan’s supply chain, and the overall alignment of the proposal with Operator needs.

Please complete the form in English and provide accurate, concise information. IMBC may contact you to request clarification or additional details if needed. Submission of the LPS does not guarantee engagement from Operators but is an important first step in the evaluation process.

1. COMPANY OVERVIEW		
1.1. Full company name		
1.2. Country of registration		
1.3. Business Registration Number		
1.4. Legal address		
1.5. Type of company		
1.6. Current presence in Kazakhstan		
1.7. Engagement with Kazakhstan Oil & Gas Operators	No prior engagement	Long-term framework agreements
	Indirect supply via distributor or EPC contractor	Pilot projects / trials conducted
	Direct equipment / goods supply	Joint development / co-engineering
	Service / maintenance contracts	Ongoing active supply relationship
1.8. Number of years in operation	<input type="radio"/> <3 <input type="radio"/> 3-10 <input type="radio"/> 10-20 <input type="radio"/> 20+	
1.9. Company size (employees)	<input type="radio"/> <15 <input type="radio"/> 15-100 <input type="radio"/> 100-250 <input type="radio"/> 250+	
1.10. Company website		
1.11. Primary contact person for coordination		
Full Name		
Position / job title		
Email		
Phone / mobile		
Additional contacts		
2. PROPOSED PRODUCT OVERVIEW		
2.1. Product / technology name		
2.2. Product category		
2.3. Brief description of the product / technology		
2.4. HS Code / TN VED		
2.5. Is this product (or equivalent) currently used by Operators in Kazakhstan?		
2.6. Does the product meet international standards / certifications?	<input type="checkbox"/> API <input type="checkbox"/> ASME <input type="checkbox"/> ATEX <input type="checkbox"/> CE <input type="checkbox"/> GOST <input type="checkbox"/> IECEx <input type="checkbox"/> AWS <input type="checkbox"/> ISO <input type="checkbox"/> Other:	

2.7. Technology ownership	<ul style="list-style-type: none"> <li>○ Proprietary/in-house</li> <li>○ OEM or technology partner: _____</li> </ul>
2.8. What is the approximate annual production capacity or delivery capability?	Units / per year
<b>3. Localization</b>	
3.1. What is the current localization status of the proposed goods	<ul style="list-style-type: none"> <li style="width: 50%;">○ Fully localized</li> <li style="width: 50%;">○ Partially localized</li> <li style="width: 50%;">○ Not localized yet, but plans in place</li> <li style="width: 50%;">○ No localization planned</li> </ul>
3.2. Estimated local content (% of product value)	<ul style="list-style-type: none"> <li style="width: 25%;">○ &lt;20%</li> <li style="width: 25%;">○ 20-40%</li> <li style="width: 25%;">○ 40-60%</li> <li style="width: 25%;">○ 60%+</li> </ul>
3.3. What is the main objective of your proposal? (select all that apply)	<ul style="list-style-type: none"> <li style="width: 50%;">Become supplier to the Operators</li> <li style="width: 50%;">Access technical or market guidance from IMBC</li> <li style="width: 50%;">Localize production in Kazakhstan</li> <li style="width: 50%;">Seek investors or strategic partners</li> <li style="width: 100%;">Other:</li> </ul>
3.4. If localization is considered, what activities are planned? (select all that apply)	<ul style="list-style-type: none"> <li style="width: 50%;"><input type="checkbox"/> Establishing a joint venture in Kazakhstan</li> <li style="width: 50%;"><input type="checkbox"/> Providing workforce training and skills development</li> <li style="width: 50%;"><input type="checkbox"/> Building or expanding a local manufacturing facility</li> <li style="width: 50%;"><input type="checkbox"/> Transferring technology and know-how</li> <li style="width: 100%;">Other:</li> </ul>
<b>4. Investment Intent &amp; Timeline</b>	
4.1. Estimated total investment (mln. USD)	
4.2. Target launch of local production (e.g., 2Q 2025)	
4.3. What are the main constraints to launching localization (if any)?	<ul style="list-style-type: none"> <li style="width: 50%;"><input type="checkbox"/> Certification timelines</li> <li style="width: 50%;"><input type="checkbox"/> Investment capital</li> <li style="width: 50%;"><input type="checkbox"/> Need for partner / JV</li> <li style="width: 50%;"><input type="checkbox"/> Land / facility acquisition</li> <li style="width: 100%;">Other:</li> </ul>
<b>5. Partnerships &amp; support needed</b>	
5.1. Existing or planned partners (OEMs, local or foreign entities)	
5.2. Required support from IMBC (select all that apply)	<ul style="list-style-type: none"> <li style="width: 50%;"><input type="checkbox"/> Operator engagement</li> <li style="width: 50%;"><input type="checkbox"/> Regulatory / certification support</li> <li style="width: 50%;"><input type="checkbox"/> Partner matchmaking</li> <li style="width: 50%;"><input type="checkbox"/> Industrial site / SEZ support</li> <li style="width: 100%;">Other:</li> </ul>
<b>6. Additional Comments</b>	
6.1. Please provide any additional comments relating to your proposal. Clarify any partnerships, support needs, or constraints	